

Second Quarter Review

July 2019



Parkside Financial

BANK & TRUST

PARKSIDE FINANCIAL BANK & TRUST FINANCIAL HIGHLIGHTS

TOTAL ASSETS	\$505 Million	<i>\$31 million increase (+7%) from June 2018</i>
TOTAL WEALTH MANAGEMENT ASSETS	\$1.4 Billion	<i>\$260 million increase (+23%) from June 2018</i>
YTD COMPANY REVENUE	\$13.2 Million	<i>\$985 thousand increase (+8%) from YTD June 2018</i>
YTD NET INCOME	\$3.9 Million	<i>\$428 thousand increase (+12%) from YTD June 2018</i>
YTD BANKING DIVISION NET INCOME	\$3.5 Million	<i>\$371 thousand increase (+12%) from YTD June 2018</i>
TOTAL OUTSTANDING LOANS	\$393 Million	<i>\$22 million increase (+6%) from June 2018</i>
YTD TFO REVENUE	\$3.4 Million	<i>\$216 thousand increase (+7%) from YTD June 2018</i>
YTD TFO DIVISION NET INCOME	\$371 Thousand	<i>\$57 thousand increase (+18%) from YTD June 2018</i>
TTM BASIC EARNINGS PER SHARE	\$2.63	<i>\$0.30 increase (+14%) from TTM June 2018</i>

We hope you are enjoying a great summer! Parkside is happy to report a very good first half of 2019. We look forward to continued growth throughout the year with the support of a strong prospect pipeline and the end of our seasonal deposit runoff.

It's been an exciting quarter at Parkside! Check out some of our news below, including highlights from this year's shareholder meeting.

2019 Shareholder Meeting

As announced at our 2019 Shareholder Meeting, a dividend of \$0.80 per share of Parkside Financial, Inc. stock was paid on June 15th. This is Parkside's 6th dividend payment and a \$0.175, or 28%, increase from our 2018 dividend. Checks were mailed directly to the address of record or to the custodian of record. If you have not received your check, please contact Karen Turner at kturner@pfbt.com.

We continued our annual share repurchase program in 2019, marking the 4th consecutive year we've offered to repurchase shares. This program helps improve liquidity for our shareholders as we stated we would do when we formed Parkside. This year we offered to repurchase up to 60,000 shares of our stock at \$36.00 per share. A total of 37,815 shares were tendered and repurchased in early July.

Transactions for Parkside Financial, Inc. shares are negotiated throughout the year on BancList.com. In the past year, approximately 40,000 shares have been negotiated using this site. Should you have any questions regarding BancList, please contact Leigh Ann Gruenewald at lgruenewald@pfbt.com.

Parkside Heads West

Parkside is excited to announce the opening of a loan production office in Denver, Colorado. We welcome our new team member, Senior Vice President - Commercial Lender, David Bell. David offers more than 20 years of industry experience working with privately held businesses in St. Louis and, most recently, in Denver for CoBiz Financial Inc. He will focus on middle market commercial and industrial business, private equity, and commercial real estate transactions throughout the Rocky Mountain region.

Stay tuned for additional information next week about David and our commitment to building partnerships in the Rocky Mountain region.

2019 Most Influential Business Women

Parkside Executive Vice President Carla Valenti was recently named as one of the St. Louis Business Journal's 2019 Most Influential Business Women. Carla joined our team when we opened for business in 2008, and has served as a lending specialist and partner for privately held small and middle market businesses in the St. Louis area for more than 35 years. Her unparalleled commitment to each client's success has allowed her to impact the banking industry and the diverse industries in which her clients work.

The St. Louis Business Journal will feature Carla and fellow women leaders in its Most Influential Business Women Awards section on August 9th. Please join us in congratulating Carla on this well-deserved recognition.

2019 Top Workplaces

In June, Parkside was recognized by the St. Louis Post-Dispatch as a 2019 Top Workplace. We are particularly proud of this designation as it is based solely on employee feedback gathered through a third-party survey measuring several aspects of workplace culture. We strive to treat each employee with the same resolute commitment to their wellbeing and success as we do our shareholders and clients. After all, it's their expertise, passion and loyalty that truly make Parkside uncommon.

Summer Internship Program

Parkside is currently hosting four college students for a 10-week internship program designed to provide hands-on experience with Commercial Banking, Trust, Family Office and 401(k) as well as spending time with our customer service, finance and marketing teams. We congratulate them on a job well-done, thank them for their valuable contributions and wish each of them the best as they return to school this fall.

We hope you and your families enjoy a safe and fun summer! As always, should you have any questions or comments, please feel free to contact us.

Sincerely,
James C. Wagner - CEO
Andrew S. Hereford - President, Bank
Matthew A. Wagner - President, TFO

PARKSIDE FINANCIAL, INC.
CONDENSED CONSOLIDATED BALANCE SHEET (UNAUDITED)

ASSETS	June 30, 2019		June 30, 2018	
Cash and investments	\$	101,026,990	\$	91,772,469
Loans		392,824,574		370,679,080
Allowance for loan losses		(7,525,000)		(6,900,000)
Other assets		18,819,191		17,978,333
Total assets	\$	505,145,755	\$	\$473,529,882

LIABILITIES AND STOCKHOLDERS' EQUITY				
Non-interest bearing deposits	\$	98,953,063	\$	124,079,910
Interest bearing deposits		299,150,825		275,603,165
Total deposits		398,103,888		399,683,075
FHLB borrowings		42,000,000		23,000,000
Sub debt net of unamortized costs		6,728,257		-
Other liabilities		5,522,521		3,867,101
Total liabilities		452,354,666		426,550,176
Total stockholders' equity		52,791,089		46,979,706
Total liabilities and equity	\$	505,145,755	\$	473,529,882

PARKSIDE FINANCIAL, INC.
CONDENSED CONSOLIDATED INCOME STATEMENT (UNAUDITED)

REVENUE	June 30, 2019		June 30, 2018	
Net interest margin	\$	9,105,064	\$	8,570,767
Trust and family office revenue		3,394,132		3,178,599
Bank service charges and other income		558,255		505,788
Total revenue	\$	13,057,451	\$	12,255,154

EXPENSES	June 30, 2019		June 30, 2018	
Provision for possible loan losses	\$	625,000	\$	375,000
Noninterest expenses		7,573,207		7,333,740
Total expenses		8,198,207		7,708,740
Income taxes		1,171,164		1,094,933
Net income	\$	3,688,080	\$	3,451,481

Return on average assets	1.49%	1.49%
Return on average equity	14.73%	15.38%
Book value per share	\$18.39	\$16.51
TTM Basic earnings per share	\$2.63	\$2.33

MOST RECENT STOCK TRANSACTIONS*

6/28/19	37,815	shares @ \$36.00
6/24/19	4,500	shares @ \$37.00
4/30/19	250	shares @ \$37.00
4/9/19	3,500	shares @ \$36.80
3/7/19	2,000	shares @ \$37.00
3/6/19	4,000	shares @ \$36.00

DIVIDEND HISTORY

2019	\$0.80 per share
2018	\$0.625 per share
2017	\$0.50 per share
2016	\$0.40 per share
2015	\$0.30 per share
2014	\$0.20 per share

*The Company is aware of the following recent transactions in the Company's stock. No assurances can be given that such information reflects all transactions in the Company's stock during the period or that such transactions accurately and completely reflect the value of the Company's stock. Such information is provided for convenience and should not be relied upon.

The Company does not make a market in or otherwise trade in its stock. However, the Company can assist in the settlement of transactions in its stock between buyers and sellers who have independently negotiated the terms of their transactions.

Investments are not insured by the FDIC or any federal government agency, provide no bank guarantee, are not a deposit and may lose value.